

UMBC News

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bwtech@UMBC Welcomes New Companies

New Technology Companies Join Incubator Program

Science Systems and Applications, Inc. and Premier Management Corporation are the latest companies to establish residence at the bwtech@UMBC Incubator. Both technology companies are government contractors and are optimistic about their prospects for growth and success.

Science Systems and Applications, Inc. (SSAI) performs work under contract for NASA and other government agencies. The Calibration and Validation Office (CVO) at bwtech@UMBC evaluates ocean color data from satellites and field operations to determine its validity. The data is used to determine water composition and ultimately, the degree of climate change on the planet. The CVO's director, Stanford Hooker, notes the increased attention to global warming and expects interest in the CVO's work to increase.

The CVO was originally located at NASA's Goddard Space Flight Center in Prince George's County, but as the contract requirements grew, they began searching for a larger space between Baltimore and Washington, D.C. They chose bwtech@UMBC because of the wet lab space available and its close proximity to BWI Thurgood Marshall Airport, as they often host scientists from around the world. In addition, NASA's existing research relationship with UMBC (one of the CVO's six employees is a UMBC assistant research scientist) was also a factor.

Premier Management Corporation began in 2004 as a financial consulting firm, and has recently begun to focus on the areas of cyber crime and network security, performing services for NSA and other government agencies. In collaboration with UMBC, the company is developing technologies to detect vulnerabilities and attacks via the Internet in government computer systems. Company CEO Marcus Board reports that the 18-

employee company has hired one intern from UMBC and he hopes to hire more in the future.

Board was referred to bwtech@UMBC by Andre Gudger, CEO of Solvern Innovations at UMBC's Research Park. Board and Gudger had recently collaborated on a project, and Board says that he was impressed with the Incubator facility during his tour. He is looking forward to taking advantage of the resources the Incubator provides to help his business grow.

"bwtech@UMBC is delighted to welcome these two companies," said David Fink, director of entrepreneurial services at bwtech@UMBC. "We have a strong track record of producing successful technology companies and we are confident these companies will benefit tremendously from our program."

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About bwtech@UMBC:

bwtech@UMBC (<http://www.bwtechumbc.com>) is a 71-acre research and technology community at the University of Maryland, Baltimore County (UMBC). It comprises the technology business Incubator and Accelerator, home to over 30 early-stage high-tech and life science companies, and the Research and Technology Park, with a capacity of 350,000 square feet of office and laboratory space. bwtech@UMBC offers collaboration with university faculty and students, and enjoys a strategic and convenient location, close to downtown Baltimore, BWI Thurgood Marshall Airport, and Washington, D.C. bwtech's annual economic impact on the state is estimated to be over \$300 million.

About UMBC:

UMBC is a medium-sized public research university of 12,000 undergraduate and graduate students who collaborate with faculty to address real-world challenges. Located just south of Baltimore near I-95 and the BWI airport, UMBC's residential campus houses state-of-the-art facilities in the sciences, engineering, arts, social sciences and humanities. UMBC combines the energy of a research university with the close community feel and attention to individual students found in liberal arts colleges.